



FISCHER y CIA

# Fischer y Cía.

Fischer y Cía. is a modern and efficient firm, that maintains its recognized national and international leadership in the Tax and Business practice.

We create long-term relationships with our clients, based on nearness, understanding, trust that delivers a tailored advice, for every particular need and requirement.

The Business area allows to grant a vision and comprehensive legal advice and accompany our clients in all aspects related to corporate legal requirements, with a commercial focus and suitable to the business strategies presented. Correspondingly, the Merges & Acquisitions, and Banking & Finance area advises on the broad scope of transactions for the acquisition of companies and assets, mergers, divisions, reorganizations and, in general, in all related operations as well as in the processes of financing of the same, whether these are banks, through capital markets or private.

As well, we have a tax litigation team that handles complex and high-profile matters, with conflict resolution focus, and that in recent years has achieved important milestones and agreements that confirm its business emphasis.

We offer the talent of a team of more than 50 people, cohesive, of excellence, prepared to respond with creativity, efficiency, proactivity, and legal solidity to the challenges that arise.

We enrich our guidance with the Tax Compliance area, as an integral part of the team. The increasing complexity and sophistication required to comply with tax laws and regulations today is key and requires the greatest synchronicity of all practices, which is achieved through the leadership and joint work of the partners.

# Business Legal Advice

The experience and recognition of our Corporate Advisory leader, Cristóbal Herrera, allows us to offer certainty, clarity and knowledge for our clients' day-to-day decision making.

The team ensures meticulous compliance with the procedures, rules, opinions and legal requirements of each business, accompanying in those processes of commercial contracting, regulatory compliance and, in general, all aspects related to corporate legal requirements, with a business focus and adapted to the strategies of each client.

We are committed to the business success of our clients, so we anticipate and create comprehensive solutions to look after every aspect of the business.

The Mergers & Acquisitions and Banking & Finance team seeks to understand in depth each business and client objective, with the aim of providing the best solution and advice regarding transactions, investments and proposed businesses.

Our advice covers all types of business and asset acquisition operations including mergers, divisions, reorganizations and all kind of transactions. Likewise, and as part of the services provided, our team has extensive experience in all types of financing operations with both national and foreign institutions, and for structures of various complexities and industries. Particularly, we have implemented corporate financing -individual and syndicated-, debt restructurings, financial guarantees, and operations on derivatives. Finally, our team also has extensive experience in transactions involving securities, insurance and banking regulators.

## □ Corporate Law team



Partner

### Gerardo Cruzat

Merges & Acquisitions and Project Development

Banking & Finance and Capital Markets

General Corporate Advisory

[gcruzat@fischerycia.cl](mailto:gcruzat@fischerycia.cl)

#### Academic Background

- LL.M., Duke University School of Law, Durham, 2007-2008.
- Law degree, Pontificia Universidad Católica de Chile, Santiago, 2002.

#### Work Experience

- Partner, Fischer y Cia. ( former BF&C ), Santiago, since 2021
- Board Director at different companies, Corona Group, Santiago, 2020.
- Partner, Prieto Abogados, Santiago, 2016-2020.
- Senior Associate, Prieto Abogados, Santiago, 2012-2015.
- Senior Associate, Philippi, Yrarrázaval, Pulido & Brunner (PPU Legal), Santiago, 2009-2012.
- International Associate, Clearly Gottlieb Steen & Hamilton LLP, New York, 2008-2009.
- International Associate, Uría Menéndez, Madrid, 2006-2007.
- Associate, Philippi, Yrarrázaval, Pulido & Brunner (PPU Legal), Santiago, 2004-2006.

## □ Corporate Law team



Partner

### Cristóbal Herrera

General Corporate Practice  
Capital Markets, Financing and Derivatives

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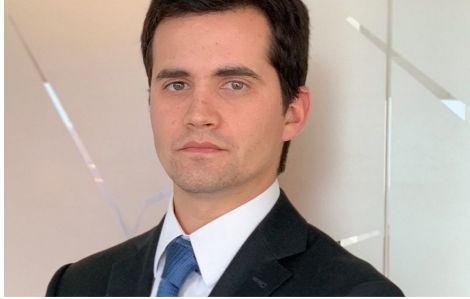
#### Academic Background

- Master of Business Law, University of Sydney, Sydney, 2009
- Law Degree, Universidad Católica de Chile, Santiago, 2001
- Commercial Law Professor, Universidad Católica de Chile, Santiago, since 2011

#### Work Experience

- Partner, Fischer y Cia. ( former BF&C ), Santiago, since 2015
- Associate, Baraona Fischer & Cia, 2006 – 2015
- Legal Counsel, Finance and Corporate Division, Telefónica Móvil Chile S.A., Santiago, 2006-2002

## □ Corporate Law team



Campaña, Raúl

- Law Degree, Pontificia Universidad Católica de Chile, Santiago, 2018.
- Academic Interchange, University of Glasgow, Glasgow, Scotland, 2017.



Gatica, María Isabel

- Business Communication Certificate, Harvard Extension School, Boston, Massachusetts, 2015
- Law Degree, Universidad Católica de Chile, Santiago, 2013



Guarda, Domíngua

- Law School, 5th year, Pontificia Universidad Católica de Chile, Santiago.



Infante, Paula

- Law Degree, Universidad Católica de Chile, Santiago, 2017



Piedra, Carla

- LLM in Corporate Law, New York University Law School, New York, 2008
- Law Degree, Universidad Católica de Chile, Santiago, 2003
- Member of the New York Bar Association, 2013



Ríos, Consuelo

- Law Degree, Pontificia Universidad Católica de Chile, Santiago, 2018
- New Tax and Customs Justice Course, Pontificia Universidad Católica de Chile, Santiago, 2019



## □ Corporate Law team



Sáez, José Pablo

- Law School, 4th year, Pontificia Universidad Católica de Chile, Santiago.
- Assistant of "History of Law"; Pontificia Universidad Católica de Chile, since 2019.
- Assistant of "History of social, political and legal institutions"; Pontificia Universidad Católica de Chile, Santiago, since 2019.



Wastavino, Catalina

- Postgraduate Diploma in Chinese Studies: Economy, Domestic Policy and Foreign Policy of Contemporary China, Instituto de Estudios Internacionales de la Universidad de Chile, Santiago, 2020
- Law Degree, Pontificia Universidad Católica de Chile, Santiago, 2016.
- Chinese Mandarin, Instituto Confucio UC, Santiago, from 2016.
- Chinese Language and Culture course, Nanjing University, China, 2018.

# Representative Clients

Among others, we can mention as corporate clients of our firm:

- Alberta Investment Management Co.
- Antufen.
- British American Tobacco Chile.
- British Columbia Investment Management Corporation (BCI).
- Chamonate.
- Chocolatería Entrelagos.
- Citibank Wealth Management.
- CMR Falabella.
- Empresas Pizarreño.
- Falabella Inversiones Financieras S.A.
- Fpay.
- Fujicorp.
- Fundación Hogar Israelí.
- General Motors.
- GeoVictoria.
- Grupo Amsal.
- Grupo Issi.
- Impac.
- Inmobiliaria Azul.
- La Polar.
- Multitiendas Corona
- Neutrona.
- NNPI.
- Panaderías Castaño.
- Progreso S.A..
- Samsung Electronics.
- Taurus Capital.
- Viña Futaleufú Limitada.
- Winpack.



## □ Acknowledgments



Gerardo Cruzat

**CHAMBERS & PARTNERS**

Up and Coming, Banking & Finance (LA)

**LEGAL 500**

Next Generation Lawyer, Banking & Finance

Recommended Lawyer, Corporate and M&A

Recommended Lawyer, Projects and TMT



Cristóbal Herrera

**BEST LAWYERS**

Banking & Finance

Capital Markets Law

Corporate and M&A

Venture Capital

Derivatives

## □ Acknowledgments



Isabel Espinoza

**CHAMBERS & PARTNERS**

Tax: Up and Coming

**BEST LAWYERS**

Tax Law

**LEGAL 500**

Tax: Next Generation Lawyer

**LEADERS LEAGUE**

Corporate Tax



Carolina Collantes

**CHAMBERS & PARTNERS**

Tax Band 3 (LA)

**BEST LAWYERS**

Tax Law

**LEGAL 500**

Leading Lawyer

**LEADERS LEAGUE**

Corporate Tax

**WORLD TAX REVIEW**

Tax Controversy Leaders: Tax Leader

## □ Acknowledgments



Alex Fischer

**CHAMBERS & PARTNERS**

Tax: Band 1 (LA)

High Net Worth: Band 1

**BEST LAWYERS**

Insolvency and Reorganization Law

Litigation

Tax Law

**LEGAL 500**

Tax: Leading Lawyer

**LEADERS LEAGUE**

Corporate Tax

Wealth Management

**WORLD TAX REVIEW**

Tax Controversy Leaders: Tax Leader

**LATIN LAWYER NATIONAL**

Tax Leader



Juan Cristóbal Ortega

**BEST LAWYERS**

Tax Law

**LEGAL 500**

Tax: Next Generation Lawyer

# Fischer y Cía.

## Acknowledgments



Chambers & Partners HNW

High Net Worth: Band 1



Chambers & Partners Global

Tax: Band 1



Chambers & Partners LA

Tax: Band 1



Best Lawyers

Tax: Best Law Firm of the Year



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